



TAIPAN

Hydraulic Hose Systems



COMPANY INTRODUCTION

Taipan Hydraulic Hose Systems



COMPANY OVERVIEW

On the surface, Taipan is a leading supplier of **high-performance hydraulic hose**, fittings, and accessories, serving wholesalers, resellers, and Original Equipment Manufacturers (OEMs) **across Australia**.

When we dig a little deeper, it's clear our goals, ambitions and **commitment to the Australian hydraulics industry** is where our values lie.

We strive to become industry leaders in the world of hydraulics; we **rigorously test our products** in our dedicated testing facility to ensure safety and **product performance**, we set the standards of customer experience through employing and coaching a **team of great people**, and we endeavour to grow our customers by **providing training and support** at every step.

Backed by an unbeatable range of **5,800 premium hydraulic components**, an unbeatable product warranty, and customer service that sets a high standard, we are here to kick goals and enjoy the journey at every point.

OUR MISSION

To create a base of raving fans by delivering outstanding customer experiences.

OUR VALUES

Fun to Work With | Self-Motivated | Team Players | Honest | Hard-Working | Profit Conscious | Customer-Focused | Good Communicators | Presentable | Role Model Leaders | Safety Conscious | Coachable

OUR STORY

Taipan's journey began in 1992 when brothers Tim and Allan Sandilands founded Mobile HoseFixers, a hydraulic hose repair service. In 2002, they launched Queensland Hose & Fittings to manufacture hose tails, later evolving into Australian Hose and Fittings (AHF), an importer and wholesaler with its own brand - Taipan.



Due to the brand's success, AHF was fully re-branded as Taipan in 2017.

Today, Taipan sources from over 50 world-class manufacturers across 17 countries, ensuring quality through rigorous inspections by our technical experts. Our range includes more than 5,800 premium hydraulic



hoses, adaptors, and accessories, distributed nationally and internationally. In addition to our own products, we offer carefully selected third-party accessories.

Still owned by Allan Sandilands, Taipan remains a family business. In 2024, Allan's daughter, Amy Sandilands, was appointed Managing Director to lead the company into the future.



30+ YEARS IN THE MAKING



What next?

2024

2024



Taipan acquires ISO 9001 Certification.



Taipan purchases new buildings at Caboolture and establishes a dedicated testing facility.



Taipan opens its 5th warehouse in Adelaide.



Caboolture warehouse is extended by another 600m², bringing the overall size to 4000m².



Amy Sandilands steps up to fill Allan's shoes as Managing Director.

2023

2023

2024



Caboolture expands by 600m² to help keep up with company growth.



Archerfield moves their facilities to Rocklea & purchase their first company-owned building, doubling the size of their previous location.



Taipan opens its fourth warehouse in Melbourne.

2021

2020

2019

MHF ends its franchise operation, releasing independent owners from their franchisee agreements.

Allan and his wife, Lynda, become the owners of AHF and MHF Systems, as Tim retires.

The Archerfield warehouse relocates to increase AHF's hose assembly capabilities.

AHF doubles its office and warehouse space in Perth and Caboolture. AHF re-brands to Taipan.



2014

2015

2016

2018

AHF opens a warehouse in Perth, Western Australia.

The AHF Archerfield warehouse is opened, improving delivery times to South Brisbane, the Gold Coast and NSW.

AHF & Taipan's logo combined and Mobile HoseFixers is rebranded.

AHF launches the brand 'Taipan' to aid resellers to promote the AHF range to their customers.

2014

2012



2011

2010



MHF Systems and its franchise operations continue to expand.

QHF evaluates sourcing high-quality, competitively priced hose tails made overseas.

The company begins its migration to global sourcing and manufacturing through world-class international suppliers.

QHF changes its name to Australian Hose & Fittings (AHF).




2005

2006

2008

2009



The first hose tail rolled off the lathe for Queensland Hose & Fittings.

Allan & Tim launch Queensland Hose & Fittings to manufacture hose tails locally.

The hose tail supply chain is threatened when a large competitor buys a key supplier.

Multiple Mobile HoseFixers service centres open across the eastern & southern states of Australia from 1996 to 2000.

2003




2001

2001

1996

Tim Sandilands launches Mobile HoseFixers in Brisbane and hires his brother, Allan, as a service van operator.



Mobile HoseFixers opens its first service centre in Brisbane to accommodate the growing fleet of service vans.



Tim and Allan pivot to a franchise model and launch MHF Systems, the franchisor business.

1992

1993

1993



CORE SERVICES

THE SUPPLY OF HYDRAULIC PARTS

- Hydraulic Hose
- Hose Tails
- Adaptors
- Couplers
- Accessories
- Hose Assembly Equipment

SERVICES

- Matched System Testing
- On-site Container Stores
- RFID Tracking
- Hose Kits

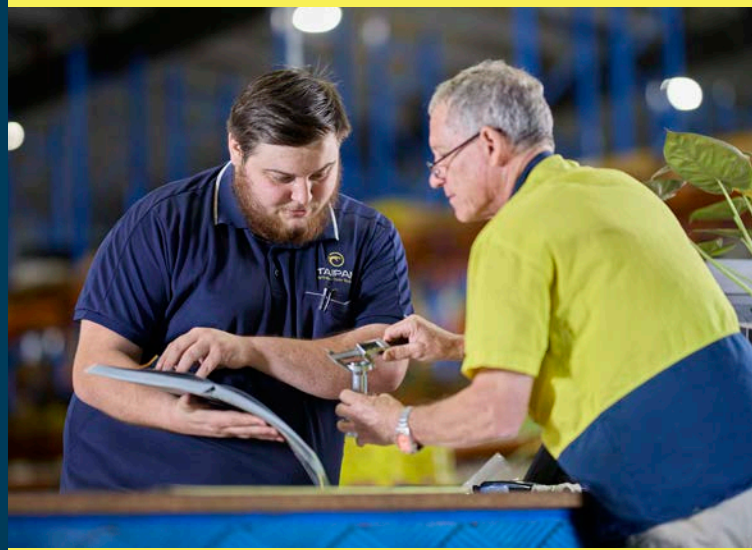
TRAINING & SUPPORT

- Online Training
- Resource Centre

INDUSTRIES

SERVICING INDUSTRIES

- Agricultural
- Construction
- Transport & Logistics
- Diesel
- Mining
- Rail



PRODUCT RANGES

TAIPAN HOSE

Taipan's **extensive hose range** from **SAE100R1 to SAE100R19** allows us to offer the best possible solutions for hydraulic systems across industries such as mining, transport, agriculture and rail.

With the addition of high-temperature, half-bend radius, tough-cover and a comprehensive range of other variants, plus the inclusion of **accessory hose** such as grease and jacking hose, Taipan has you covered for practically **any hydraulic project**.



HOSE TAILS

Taipan prides itself on offering an industry-leading variety of over **1,800 quality hose tails** in many different styles and specifications.

All hose and hose tail pairings are tested with Bimal **burst and impulse testing** machinery to ensure a perfect match that **meet or exceed industry specifications**.



ADAPTORS

With over **2,600 adaptors**, Taipan can help you connect to **virtually any equipment**.



COUPLERS

Taipan is Australia's **biggest supplier of DNP** quick-release couplings. Known for their commitment to quality, DNP supply the world with hydraulic solutions that are renowned for their innovation.



ACCESSORIES

We also supply a select range of **third-party accessories** thanks to our close relationships with other **world-class manufacturers**.



SERVICES

MATCHED SYSTEMS

Our R&D team **rigorously tests** our hose systems using advanced equipment like the **Bimal B1701K Impulse Tester** and **BPS40D Burst Tester**. In-house testing ensures durability for tough conditions. Our Matched Systems, secured with **precise crimp dimensions**, reduce failure risk, comply with MDG41 and RS23 standards, and keep your machinery running reliably.



ONLINE TRAINING

Ideal for hydraulic industry newcomers, trainees, and supervisors, our **Basic Hydraulic Hose & Fittings Training** is an easy-to-use e-learning platform that **teaches the fundamentals** of hydraulic hose system assemblies and components.



ON-SITE CONTAINER STORES

Do you have customers running large fleets of machinery in **remote or rural areas**? Our on-site container stores are co-branded with your business name and logo, allowing you to **maintain a supply of product** at your customer's work site - where it's needed most.



RFID TRACKING

We've got the ability to provide a **complete hose life cycle history** and reporting system to customers on a multi-level, location-based platform. Schedule your maintenance servicing weeks or months in advance.



HOSE KITS

Simplify ordering with complete hose system kits. Repeat order a whole system that contain the **exact components specified** for your hose system.



QUALITY CONTROL



ISO 9001 CERTIFIED

We're ISO 9001 Certified, showing that we are a **high-performing business** that values continual improvement, **strategic decision making**, product and **service quality**.

- A culture of continuous improvement
- Robust quality control processes
- Cost savings and productivity improvements
- Assists you, as a stakeholder, to tender for Government contracts

PRODUCT TESTING

Our **Research and Development** team rigorously test our hose systems using advanced equipment, including the **Bimal BI701K Impulse Tester** and the **Bimal BPS40D Burst Tester**.

This comprehensive **in-house testing** ensures that our products **meet the highest standards** and are capable of **withstanding the challenging conditions** prevalent in our country.



STAFF TRAINING

We've built an **amazing team of switched on**, genuine people. At Taipan, we place each new employee through **various training sessions** to **set them up for success**. Some of the training courses we provide are:

- Hydraulics training
- Leadership training
- Conflict Management

WHY CHOOSE TAIPAN



WORLD-CLASS PRODUCT

Taipan stocks over **5,800 hydraulic hose, fittings and accessories**, sourced from quality manufacturers around Europe, Canada, and Asia.

UNRIVALLED TRADE SUPPORT

We spare no expense in **hiring and training an exceptional team of people** whose first priority on the job is helping our customers.

MATCHED SYSTEM TESTING

All hose and hose tail pairings are **tested with Bimal testing machines** to ensure they reach or exceed industry standards.

STOCK AVAILABILITY

We're working to achieve a **100% supply rate** for every order, and we're continuously striving to reach this goal.



UNBEATABLE PRODUCT WARRANTY

We're serious about **zero product failures** and invest heavily in specialist testing equipment. In the unlikely event you encounter an issue, **we'll work with you to resolve it efficiently.**

OUR GEOGRAPHICAL REACH



OUR FACILITIES & WORKFORCE

Taipan currently employs over 100 people in five locations across Australia.

With over 14,000 square meters of combined warehouse space across the country, we pride ourselves on our national coverage to even the furthest reaches of Australia.

Our five branches allow us to have an efficient supply network, meaning we can get product to you, faster.

Additional to our 5 locations, we have a dedicated testing facility home to our R&D team who are responsible for the quality control and matched testing we are so proud of, just down the road from our National Distribution Centre at Caboolture.

130+ AUTHORISED STOCKISTS

We have partnered up with over 100 hydraulic repairers, mechanics and retail stores who proudly stock Taipan product, ensuring premium quality hydraulic components are never far away.



BRISBANE NORTH BRANCH

Caboolture, Queensland



BRISBANE SOUTH BRANCH

Rocklea, Queensland



ADELAIDE BRANCH

Wingfield, South Australia



MELBOURNE BRANCH

Sunshine West, Western Australia



PERTH BRANCH

Canning Vale, South Australia



TAIPAN

Hydraulic Hose Systems

CONTACT US

1300 654 782

taipan.com.au