



**Success Story Provided by**

Hose Mate

**Success Story Dated**

9th December, 2025

**Success Story Location:**

Kalgoorlie-Boulder, WA

**Product Used:**

Taipan's full range

# SUCCESS STORY

**Hose Mate:**

Our Journey with Taipan

## Who is Hose Mate?

Hose Mate is one of Western Australia's leading distributors of Taipan Hydraulic Hose and Fittings. Since opening in 2016, they're now an industry leader, with a reputation for 24/7 on-call hydraulic repairs. With shutdown ready teams, mobile workshops, and RFID tracking for full hose life cycle reporting, Hose Mate keeps the wheels turning for some of Australia's toughest industries and remote sites.



## Why do you choose Taipan?

Taipan offers a great product range, and their team is always friendly and ready to help. Staff are quick to react when we call. They're an Australian-owned company, like us, and understand our industry. They've been a big part of our growth, helping us become the business we are today.

## What makes Taipan stand out?

Taipan tests its product to make sure they work in the harshest conditions, which is critical for our customers. They've also developed new products for us. Being able to offer a custom product that's not easily found, that's of great value to our business.

## Can you share an example of how you use Taipan products?

We regularly assemble full and partial mining machine re-hose kits here in Kalgoorlie. Every hose in the kit is labelled with the corresponding OEM part number, which makes installation much simpler on site. A typical kit contains 300 to 500 hose assemblies, all using Taipan hose and fittings. Interestingly, we've previously supplied several of these kits to a customer in Saudi Arabia, which is great to see our work and Taipans' products reaching that far!